# ONTRADER NOV DEC 20022 AMAZING OFFERS, SUPPORT & INSPIRATION

ORDER.CARLSBERGMARSTONS.CO.UK TO ORDER ONLINE



Enjoy Responsibly be drinkaware.co.uk

Born in Italy, Brewed in the UK

**BROOKLYN PILSNER NOW AVAILABLE** CRISP. BRIGHT. REFRESHING.

Enjoy Responsibly.

be drinkaware.co.uk



NOV/DEC 2022

in this issue...

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CARL MIDDLETON,

## WELCONE to our Christmas edition OF THE ON TRADER DEALS BROCHURE!

This month, we have a fantastic range of deals to help you finish the year in style. With the Football taking place and the run up to Christmas, it's never been more important to ensure you have stocked up for the busy festive period. Don't miss our deals on our packaged range to help keep your fridges fully stocked, and for the ale drinkers, there is a great deal on our most popular cask ale brands along with some Christmas guest ales.

As it's the season to eat, drink and be merry, we have some inspiration for festive food pairings from Birrificio Angelo Poretti. Plus, don't miss the handy guide included with our Christmas call and delivery timings so you can plan ahead and ensure you don't miss out on any great deals.

From all of us at Carlsberg Marston's Brewing Company

we wish you a Menry Christmas
and a prosperous New Year!

To speak to a telesales representative and place an order please call one of the numbers below:

0800 587 0773 | 0800 085 4646

CMBC has teams in Wolverhampton and Leeds dedicated to sales and service support. We'd love to hear from you.





Our lager range has extended to cover all categories for you and your customers. Ranging from Standard to Premium and even growing our World collection, you can be certain we can offer you an outstanding range of beers.



### CORE



CARLSBERG

### PREMIUM WORLD



**BIRRIFICIO** NGELO PORETTI 4.8%



**BROOKLYN** 



## ESTRELLA DAMM 4.6%

### CORE

**CORE PLUS** 

### **PREMIUM**



## PREMIUM WORLD DISCOVERY WORLD







Craft offers a world of possibilities to explore new styles and flavours and our range does not disappoint in providing a solution from entry level to speciality, catering for all drinkers looking to trade up and try something new.

### **ENTRY**



## SHIPYARD

### PREMIUM





**SPECIALITY** 

## ALCOHOL FREE BEER As more consumers look to moderation CMBC's range of low and no alcohol beers is growing to suit all drinkers and occasions.

## WORLD



### **ERDINGER ALKOHOLFREI 0.5%**

The non-alcoholic drink from Erding is not only a real energizer but also low in calories, with just 125 calories per 500ml bottle, and made exclusively from natural ingredients.



### **SAN MIGUEL 0,0%** All of the aroma, flavour,

freshness and quality of a beer without the alcohol.



WARSTEINER FRESH 0.0%

A pale golden non-alcoholic pilsner beer with a refreshing crisp, full-bodied Warsteiner taste - a perfect fit for any occasion!

### **CRAFT**



### **BROOKLYN SPECIAL** EFFECTS 0.4%

Special Effects is a hoppy 0.4% lager with an unexpected pinev aroma and pleasantly bitter finish.

### **ALE**



### SHIPYARD **LOW TIDE 0.5%**

A juicy, tropical pale ale, with a fullness that belies its low alcohol.

## **KEG ALE**

### **AMBER**

### GOLDEN





## HOBGOBLIN IPA 5.0%







**DARK** 

## **PLUS** an extensive range of regional favourites

For the full list speak to your BDM or customer service representative.













## **CIDER**

### CORE



### **FLAVOURED**



### SOMERSBY BLACKBERRY 4.0%

omersby Blackberry is a fruity flavoured cide with a breath of freshness and a natural mile aste of blackberry spreading by and supply ste of blackberry, spreading joy and sunn togetherness wherever it is served.

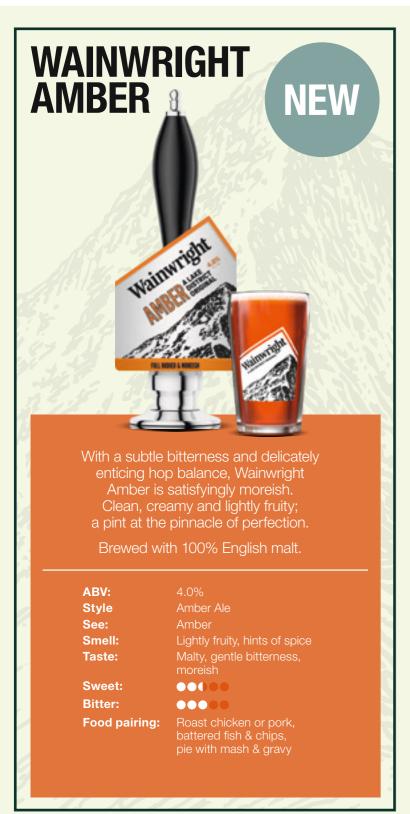
Speak to your BDM or customer service representative about the range currently available to you.

## YOUR CASK ALE RANGE

77% OF ALE DRINKERS WANT TO SEE A NATIONALLY RECOGNISED BEER ON THE BAR\*

and we have the big brands to answer that consumer need – these brands deliver quality & consistency as your permanently stocked ale.

## CMBCs WIDE PORTFOLIO OF REGIONAL ALES ARE PERFECT FOR GUEST & ROTATIONAL SLOTS TO DRIVE INTEREST











Speak to your BDM or customer service representative about the range currently available to you.

\*Marston's Eureka 2019.

## Masterclass with...





## MADE FOR THE TABLE

Nestled at the foot of the Italian Campo Dei Fiori mountains, the Birrificio Angelo Poretti brewery has been producing crisp, fresh beers for more than a century. Thanks to the innovative and meticulous art of blending hops, the beer has clarity, flavour and a palatecleansing quality that makes it food's best friend.

At the heart of Birrificio Angelo Poretti is the brand's mission to elevate dining moments and celebrate beers, placed at the heart of the dinner table. Beer is very often an afterthought or an accompaniment at mealtimes in the UK on-trade. Wine pairing lists are dime a dozen, however it is a rarity to see a well-curated beer list that is made to complement the different flavour profiles in dishes.

Beer at its heart is so varied. Its profusion of flavours find ways to complement, contrast and elevate all cuisines. This quality makes it a great alternative to wine when it comes to creating the perfect pairing. Birrificio Angelo Poretti is a 4.8% full-flavoured Lager with a sparkling effervescence, full-bodied sweetness and distinct hoppy bitterness, and of course, it has a natural affinity with a wide range of foods.

Poretti is best served in a distinctive carafe designed to retain the beer's liveliness and be shared with friends and family, promoting interaction, it offers a new 'ritual of serve', bringing a touch of Italian dolce vita to all British occasions.

Birrificio Angelo Poretti is versatile and is the impeccable enhancement for any dining occasion and is perfect to be at the heart of your Christmas table.

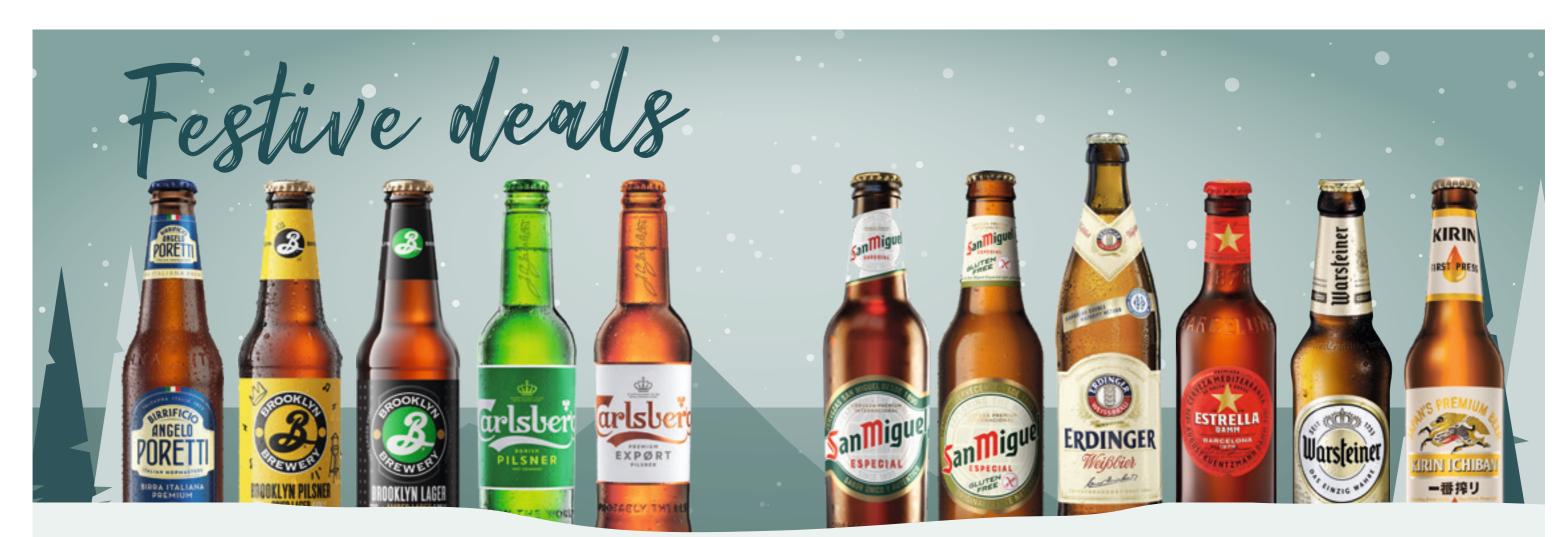








**CONTACT YOUR BDM OR CALL 0800 0854646 FOR MORE INFORMATION** 



## BUY 3 CASES...

& RECEIVE A COMPLIMENTARY CASE FREE...







Limited deals, available while stocks last. All stock to be purchased in one order. Deal Qualifying SKUs include: Birrificio Angelo Poretti 24x330ml, Brooklyn Pilsner 12x330ml, Brooklyn Lager 24x330ml, Carlsberg Pilsner 24x330ml, Carlsberg Export 24x330ml, San Miguel Especial 24x330ml, San Miguel Especial 24x330ml, Erdinger Weissbier 12x500ml, Estrella Damm 24x330ml, Warsteiner 24x330ml and Kirin Ichiban 24x330ml. Free case choice includes: Birrificio Angelo Poretti 24x330ml, Brooklyn Pilsner 12x330ml, San Miguel Especial 24x330ml, San Miguel 0,0 24x330ml, Erdinger Alkoholfrei 12x500ml. Brooklyn Special Effects 24x330ml and Shiovard I ow Tide 8x500ml

10 OUR RANGE



# BUY 4 FIRKINS... & RECEIVE A FREE FIRKIN OF WAINWRIGHT AMBER

With a subtle bitterness and delicately enticing hop balance, Wainwright Amber is satisfyingly moreish. Clean, creamy and lightly fruity; a pint at the pinnacle of perfection. Brewed with 100% English malt.

ABV: 4.0%
Style Amber Ale
See: Amber

Smell: Lightly fruity, hints of spice

Taste: Malty, gentle bitterness, moreish

Sweet: •••••
Bitter: •••••

Food pairing: Roast chicken or pork, battered fish & chips, pie with mash & gravy

FULL BODIED & MOREISH

Limited deals, available while stocks last. All stock to be purchased in one order. Deal Qualifying SKUs include: Wainwright Amber 9g, Wainwright Gold 9g, Hobgoblin IPA 9g Hobgoblin Gold 9g, Hobgoblin Ruby 9g. Free stock = Wainwright Amber 9g. Available while stocks last.

# Festive quest ales...



BAH HUMBIJG

Tis the season to be Jolly OHNO IT ISN'T

At least you can take refuge from the Christmas shopping with the rich, fruity spiced beer guaranteed to make even the most seasoned party pooper smile

**ABV** 4.3%

**STYLE** WINTER ALE

SEE DARK GOLD

**SMELL** BANANAS, CLOVES

TASTE RICH, SPICED FRUIT

RILLEK

SWEET ••••

Perfect with...

Christmas pudding or Ploughmans

£74.99

WYCHWOOD





AMBER ALE

With a warm Amber hue, this Christmas cracker has a beautifully balanced blend of malt and hops.



Brewdolph is here with a sack full of seasonal succour. With a warm Amber hue, this Christmas cracker has a beautifully balanced blend of malt and hop and a cheerily convivial 3.8% ABV. Brewdolph's full of festive fun and malty merriment

**ABV** 3.89

**STYLE** WINTER GUEST BITTER ALE

SEE DARK GOLD

SMELL A TOUCH OF EARTHY HOPS, FRESH

**TASTE** DRY BITTER FINISH

BITTER •••••

Perfect with...

Pork Scratchings or a hot pie

## FOR MORE INCREDIBLE CHRISTMAS FOOD PAIRINGS SEE OUR GUIDE ON PAGE 8-9

Planned availability during November & December, speak to your BDM or customer servic representative to confirm exact launch date. Available while stocks last





## BROOKLYN PILSNER

## NOW AVAILABLE IN OVER 8000 OUTLETS ACROSS THE UK

BROOKIYA

BROOKLYN PILSNER
IS GROWING AT AN EXPONENTIAL RATE

Rate of sale has more than doubled in the last 4 weeks at +224.9%\*

## AND WE ARE GROWING THE CATEGORY HELPING YOU SELL MORE WORLD LAGER

Outlets which added Brooklyn Pilsner to the bar saw +23.1% increase to total Premium World Lager rate of sale with an additional 133 pints of World Lager being sold\*\*



**Enjoy Responsibly.** be **drinkaware**.co.uk

^Total on and off trade stockists

\*CGA Managed EPOS Data Latest 4 weeks to (20/08/22) - Sample: 26

\*\* CGA Managed EPOS Data Latest 4 weeks to (20/08/22) vs YA – Sample: Where Stocked 40, Where NOT stocked 6077

## THE NEW BROOKLYN PILSNER GLASS

## MIND-OPENING WIDE GLASS TOP

FLAVOURFUL PEOPLE BREW
FLAVOURFUL BEER, SO THEY GET THE
FULL EXPERIENCE RIGHT FROM THE
FIRST SIP

## **EMBOSSING**

OUR NEW BROOKLYN PILSNER GLASS FEATURES A UNIQUE INTERNAL EMBOSSED DESIGN

## HELLO FROM Brooklyn

EVERYWHERE WE GO, WE SPREAD LOVE FROM OUR BIRTHPLACE IN WILLIAMSBURG, BROOKLYN, NYC



## **EASY STACKABILITY**

THE SLEEK DESIGN OF THE BROOKLYN
GLASS ALLOWS FOR MAXIMUM AND
LOW-RISK STACKABILITY

## THE LOWER THIRD RULE

THE END OF YOUR BEER SHOULD TASTE JUST AS DELICIOUS AS THE BEGINNING, INSPIRING YOUR CUSTOMERS TO ORDER ANOTHER

## **NUCLEATION POINT**

THE ETCHED BROOKLYN LOGO ON THE BASE OF THE GLASS IS TO CREATE A STEADY STREAM OF CO2 BUBBLES THAT KEEPS THE BEER FRESHER FOR LONGER.



From the people of Brooklyn Brewery:

Install Brooklyn Pilsner and receive £125 of POS

PLUS receive a free case of AFB from the range<sup>†</sup>

Terms and conditions: Speak to your BDM to agree install and build your perfect package. Standard POS install package provided ahead of install valued at £125. Available to new stockists only. One deal per install per outlet <sup>†</sup>Free case of AFB includes: San Miguel 0.0 24x330ml, Shipyard Low Tide 8x500ml, Brooklyn Special Effects 24x330ml, Erdinger Alkoholfrei 12x500ml your BDM will recommend the best matched brand for your outlet.





## CARLSBERG MARSTON'S ONLINE ORDERING

## CMBC AT YOUR FINGERTIPS

With our online ordering site and new Cockpit app, CMBC brings you industry leading digital services that allow you to manage your ordering and service your account when and how it matters to you, including direct connection to our digital customer service team with Live Chat\*.

Always available, CMBC Online Ordering is the quick and easy way to order the brands your customers love. With a host of great features, we can save you time and money as you can order whenever and from wherever you want.

- Live Chat customer service\*
- Up-to-date stock availability
- Back-in-stock notifications
- Favourite lists
- Repeat previous orders
- Personalised product recommendations and alternatives
- Online exclusive promotions
- Empties collection requests

- Draw down allocated free stock
- Select from your allocated delivery days and order up to 12 weeks in advance
- Manage and order for multiple outlets\*\*
- Hide pricing\*\*
- Send order confirmation to multiple email addresses\*\*

### Activate your account in a couple of minutes...

- 1. Visit order.carlsbergmarstons.co.uk or scan the QR code
- 2. Enter your outlet 7 digit Sold-To account number and post code
- **3.** Enter the email address you will use to log in
- 4. Check your inbox to validate your email and set your password
- **5.** Log in and place your order

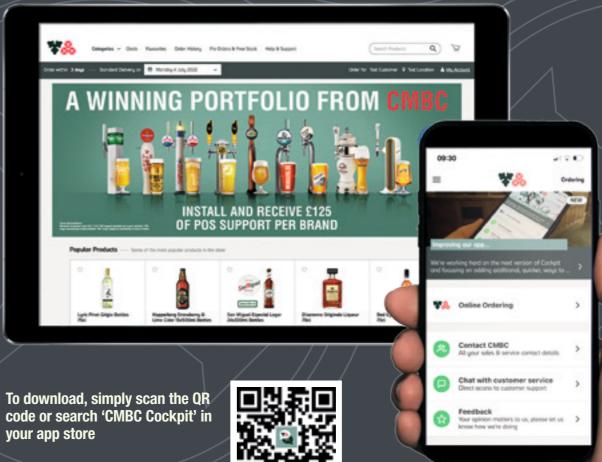


## COCKPIT **Online ordering & much more**

Our app, Cockpit, is designed to bring everything into one place and give you quick and convenient access to the services we offer. We have exciting plans to make Cockpit the go to place for all your CMBC needs and will be enhancing the app this year to provide even easier access to service and support and help you keep updated with important service notifications. It's just the start.

Right now, you can access online ordering, contact our service and support teams directly, find all the contact details you need and receive brand and product updates as well as category insights right to your phone.

We also want to hear from you. Use Cockpit to give us feedback on how we're doing and how we can improve the app in future.







To hide prices, receive additional order confirmation emails or add more outlets to your account, let our support team know via Live Chat.



# testive WORLD CLASS WINES

## INES AT... GREAT PRICES

**WHEN IT'S** GONE, IT'S GONE!

£11.00





















£6.50



£11.50



£5.50



£11.50























1	29458	Chateauneuf du Pape Clementus Boissy & Delaygue 75cl	£12.00
2	30032	Crozes Hermitage Cave de Tain 75cl	£10.00
3	29816	Chapoutier La Combe Pilate Organic Viognier 75cl	£10.00
4	29779	Chateau Hannetot Pessac Leognan 2012 75cl	£10.50
5	29553	Chablis Premier Cru 'Montmains', J.Moreau & Fils 75cl	£13.50
6	21024	Châteauneuf-du-Pape, Domaine de Panisse 75cl	£13.50
7	28734	Barbaresco DOCG, Riva Leone 75cl	£9.00
8	29990	Amarone della Valpolicella DOCG, Pasqua 75cl	£15.00
		•	

3520	Decisto Velpelicella FOel	
	Recioto Valpolicella 50cl	£9.50
7521	Campe Dhei Manzoni 2015 75cl	£6.00
9118	Rioja Santiago Gran Reserva 75cl	£6.50
9120	Hacienda Zorita Syrah 75cl	£11.50
3700	Quinta Dos Carvalhais 'Duque de Viseu' Tinto, Dao 75cl	£5.50
8869	Bolney Estate Bacchus 75cl	£11.00
9809	Pemberley Chardonnay, Pemberton, Domaines and Vineyards 75cl	£11.50
3	118 120 700 869	118 Rioja Santiago Gran Reserva 75cl  120 Hacienda Zorita Syrah 75cl  700 Quinta Dos Carvalhais 'Duque de Viseu' Tinto, Dao 75cl  869 Bolney Estate Bacchus 75cl

17	60653	Rachels Chenin Blanc 75cl	£5.50
18	58198	Brampton Old Vine Red 75cl	£5.50
19	30585	Flagstone Dark Horse Shiraz 75cl	£9.50
20	30587	Flagstone Writers Block Pinotage 75cl	£9.50
21	29500	Terramater 'Vineyard Reserve' Sauvignon Blanc 75cl	£5.00
22	29496	Terramater 'Vineyard Reserve' Merlot 75cl	£5.00
23	29495	Terramater 'Vineyard Reserve' Chardonnay 75cl	£5.00
24	29790	Antu Cabernet Sauvignon 75cl	£8.00
			I

25	29582	Terramater Limited Reserve Cabernet Sauvignon 75cl	£8.00
26	29448	Alta Vista Le Parc Malbec 75cl	£7.50
27	29987	Menage a Trois Lodi Zinfandel 75cl	£7.50
28	29787	Paxton Quandong Farm Shiraz 75cl	£11.50
29	29813	Paxton The Guesser Organic & Biodynamic Red 75cl	£7.00

\*10 deals per customer per week. While stocks last. Limited stock availability; When It's Gone, It's Gone!





Ponte embarked on this new sustainability accreditation in 2021 with a select group of growers, with vineyard area of over 300 hectares mostly made up of Prosecco and Pinot Grigio which allows for all production of Ponte Prosecco DOC Extra Dry 75cl and Ponte Pinot Grigio DOC 75cl to use this logo. The remainder of the Ponte range will follow on during the course of the next year as more vineyards become accredited.



The SQNPI (Integrated Production National Quality System) was conceived by the Italian Ministry of Agriculture and Forestry that takes into account all facets of production from vineyard to winery, minimising the use of synthetic chemicals in the vineyards and rationalising practices such as fertilisation and establishment of specific technical standards. The distinctive 'Bee' logo can be found on the label of accredited wines with this sustainability system guaranteeing quality of the final product with these significantly higher standards.



Ponte Prosecco Rosé Brut

ITALY LIGHT & DELICATE

Floral and red fruit, creamy finish; this is a light and off dry sparkling rosé.

Ponte Prosecco Extra Dry

ITALY LIGHT & DELICATE Clean, dry and crisp,

Clean, dry and crisp, with a creamy finish. ££

Ponte Raboso
Frizzante
Pinot Grigio
ITALY
JUICY & RIPE
ITALY
LIGHT & DELICATE

An extremely fruity sparkling red wine that is soft and juicy in the mouth. 
££

Very light and neutral, revealing just a hint of green fruit. 
££

io Ate

A bright red wine with violet reflections, fresh, fruity and agreeably soft.

Merlot

JUICY & RIPE

ITALY

Ponte Pinot Grigio Rosé

ITALY LIGHT & DELICATE

A fresh and youthful offdry wine that has a lovely rose petal pink colour.



# Festive drinks, tist support

Having a good drinks list in your venue is a critical tool to help maximise sales. Not only will a good list help showcase your range to your customers, but more importantly, if used correctly it will help with upselling, incremental purchases and promoting your most profitable listings.











## MOUNTAIN RANGE

## PAY FOR 11

The iconic Andes mountains combined with the warm climate and gentle cooling breezes from the Pacific Ocean creates near perfect conditions for producing wine. Mountain Range wines are fruity and bursting with mouth-wateringly luscious flavours.

Range of wines (75cl): Merlot, Sauvignon Blanc

Offer applies to 12 bottles of the same varietal. Discount applied per bottle to the value of buy 11 get 1 free.





for the facts drinkaware.co.uk



## port



Port, like sherry, comes in a rangef shapes and sizes. The natural sweetness makes these wines a natural partner for sweeter puddings (especially when there's dark berries and spice involved) as well as the saltier blue cheeses



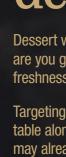
Invest in a couple of bottles, set aside a moment to taste with the team (with a little dessert, if possible) and then get everyone promoting that incremental extra serve with dessert. but before coffee

## sherry



When most people think of sherry, they think of one of two things; the lovely dry, crisp stuff that they enjoyed on a trip to Spain or that dusty old bottle of cream sherry that their Nan used to break out every year

Sherry certainly has a place after dinner. Our Pedro Ximinez has been aged for 12 years, and those intensely concentrated raisin, fig and fruitcake notes make for an unbelievable upsell when poured over quality vanilla ice-cream



## dessert wine



Dessert wines can be risky if selling by the glass: are you going to sell all of it or will you lose the freshness and ultimately waste the remainder?

Targeting larger groups with a half bottle for the table alongside dessert, especially where they may already be drinking white wine with dinner, can make for an appealing add-on purchase for diners. As a group proposition you also make it less risky for a consumer that is uncertain as to if they will enjoy it or not



# after dinner opportunities























## a whole new XOTIC

for a case of 6 x 75cl bottles

Sauvignon Blanc remains big business; UK drinkers especially love the Kiwi-grown stuff, thanks to its unmistakable big tropical notes, bracingly clean acidity, and rewardingly aromatic nature. New Zealand isn't the only country to offer a climate that allows Sauvignon to thrive: South Africa has miles of cool coastlines that help maintain that acidic zing in their wines, while the daytime heat really ripens out the tropical flavours

Sauvignon yields in Marlborough were down by around 30%\*\* in 2020, thanks to extreme spring frosts, meaning that the hope was with the 2022 crop to pull back some of the shortfall. A COVIDrelated lack of workforce availability and La Niña hitting the region with early rainfall dashed these plans. It is by no means all doom and gloom, however; we've been working with winemakers to expand our range of World Sauvignon to help widen your choices. South Africa offers the perfect sweet spot of GP-shielding value, flavour profile and quality to keep your Sauvignon sales skyrocketing



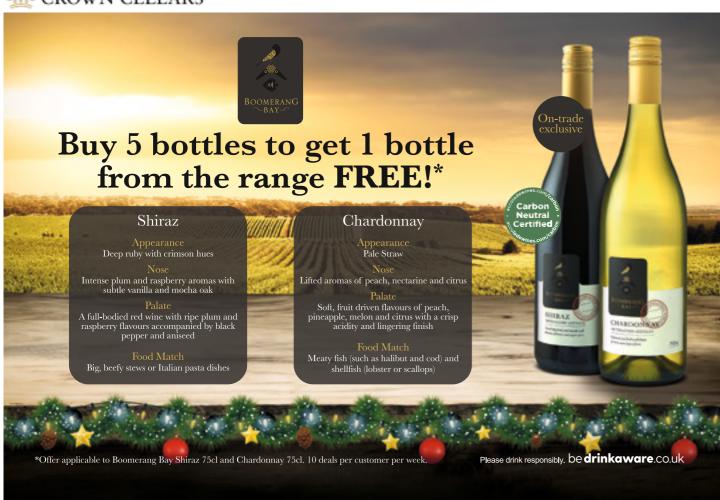
Cloud Island Cape Series Sauvignon Blanc

**SOUTH AFRICA - DRY & AROMATIC** 

A familiar label and a familiar style of Sauvignon; tons of citrus and tropical fruits, with a little less intense acidity than it's Kiwi sibling. Ideal for seafoods.

> Discover more about these wines at crowncellarswines.co.uk

















### 'What's the next gin?' That's a question that we get asked a lot at DISTILLED. A whole lot.

While the gin boom of recent years is unlikely to be replicated in another category to quite the same degree of success, there does appear to be a successor emerging, peg-legged, from the shadows...

Rum has been going great guns for some years now and is actually up an astonishing 51% vs the three-year average. For context, gin sits at -6% and whisk(e)y -5%\*. The main growth driving the category is sitting in spiced, flavoured and aged liquids.

Now's the time to get set up for success; before things get crazy review that range. Make sure you have some clear upsells, some good recipes and plenty of training in place.

RESERVA EXCLUSIVA

### **DIPLOMATICO RESERVA EXCLUSIVA**

This is one of those spirits that really wins people over to their category. Run a little tasting with your team and you'll soon have them championing this rum and selling more than you can keep up with. It's a casually fabulous dark golden rum, distilled from molasses in a copper pot still before 12 years of ageing. Rich, sweet and fruity, goes perfectly with chocolate as well as banana

### **DON PAPA**

A premium aged, small batch rum from the Philippines. Distilled on the island of Negros, Don Papa is made from some of the highest quality sugar cane in the world. Having been aged for seven years in American oak, charcoal filtered to remove tannins and then carefully blended, Don Papa has a rich, smooth taste

### ZACAPA 23

The complex Solera ageing process creates exciting intricacies in this rum with its honey, butterscotch, spiced oak and raisined fruit flavours

Perfect for an upsell to go alongside a rich, dark chocolate dessert

\*CGA latest 12 weeks to week ending June 2022 vs 3 year averag



(a) (b) (c)

APPLE

Scan the QR to see the full range at distilleduk.com

## WRAY & NEPHEW OVERPROOF

Not for the faint of heart, this grassy, spiky, clean-tasting rum can knock your socks off. Stands out in cocktails and beyond popular in Jamaica (it accounts for 90% there!). Enjoy in a Jamaican rum punch, Mai Tai or Daiguiri

### **DEAD MAN'S FINGERS**

Continuing their mission to create every conceivable flavour variant possible, this brand has been a runaway success. Great for cocktails and consumers love the branding

### **CAPTAIN MORGAN'S**

The Spiced Gold version is responsible for huge volumes in the on trade, so it's well worth investing in the rest of the flavours to cash in on some of this success. Give the Sliced Apple or Tiki a whirl

### **HOT BUTTERED RUM**

INGREDIENTS	MEASUR
Don Papa Rum	50m
Boiling water	100m
Honey	2 spoons
Unsalted Butter	2 spoons
Fresh grated nutmeg	1 pinch
GLASSWARE	

Stir all ingredients in glass, starting with honey and boiling water

NOTES

### COFFEE COLADA

INGREDIENTS	MEASU
Dead Man's Fingers Coffee Rum	50n
Eager Pineapple Juice	25n
Coco Lopez Cream of Coconut	10n
Filter Coffee (cold)	40n
GLASSWARE	
* III I	

Collins glass

METHOD

Shake and strain over ice

Pineapple leaves

### PAN AM COCKTAIL

INGREDIENTS	MEASUR
Wray & Nephew Overproof Rum	35m
Aperol	15m
Teisseire Orgeat Syrup	15m
Lemon juice	20m
Pasteurised egg white of	0.5 egg
OLACCIMA DE	

GLASSWARE
Chilled coupe or cocktail (Martini) glass

METHOD

If using egg, dry shake (without ice) hard, then shake with ice & fine strain into chilled glass

GARNISH
Drops of Angostura Bitters

Aquafaba can be substituted in place of egg white

### COLADA SPRITZ

INGREDIENTS	MEASURE
Bacardi Coconut	60ml
Eager Pineapple Juice	5ml
Pineapple syrup	25ml
Lemon juice	15ml
Fever-Tree Soda Water	0.5 bottles
GLASSWARE	
Wine glass	

Wine glass
METHOD
Shake & strain the first 4 ingredients over ice, top with soda

Pineapple leaves & lemon wedge



DON'T FORGET YOUR MIXERS!

38 DEALS

## Festive deals

BUY 12x70CL (OR EQUIVALENT VOLUME)

FROM THE RANGE ON PAGES 41-45 & RECEIVE A BOTTLE FROM THE BELOW REWARD RANGE FREE





















\*10 doals per quetemer per wook. While stocks lest

## estive deals

## BUY 12x70CL (OR EQUIVALENT VOLUME)













































































<sup>\*</sup> See page 48 for reward range. Qualifying products on pages 49-53. 10 deals per customer per week. While stocks last.

## DISTILLED

## Festive deals



## BUY 12x70CL (OR EQUIVALENT VOLUME) FROM THE RANGE & RECEIVE A BOTTLE FROM THE REWARD RANGE FREE\*





























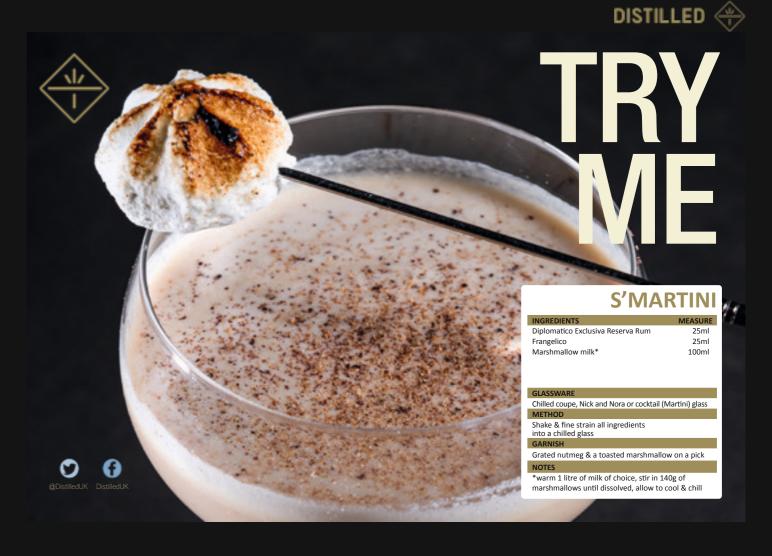
<sup>\*</sup> See page 48 for reward range. Qualifying products on pages 49-53. 10 deals per customer per week. While stocks las



...& RECEIVE A
BOTTLE FROM
THE REWARD
RANGE FREE\*



\*10 deals per customer per week. While stocks last





## WHISKEY MENU CREATION

Having a good Whisky Menu in your venue is a critical tool to help maximise sales. Not only will a good Whisky Menu showcase your range to your customer, but more importantly if used correctly it will help with upselling, incremental purchases and promote your most profitable listings.

FOR MORE INFORMATION
PLEASE CONTACT YOUR LOCAL
SALES MANAGER





# PREMIUM WORLD SPIRITS

## **DISTILLED AT UNMISSABLE PRICES**

WHEN IT'S GONE, IT'S GOŃE!'



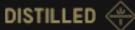
21349	Smirnoff Infusions Raspberry, Rhubarb & Vanilla 50cl	£11.39
21294	Boe Scottish Gin 70cl	£18.03
22175	Bombay English Estate Gin 70cl	£13.72
20925	Burleigh's London Dry Gin 70cl	£16.86
20926	Burleigh's Pink Gin 70cl	£23.36
18044	Fifty Pounds Gin 70cl	£21.14
21318	Four Pillars Spiced Negroni Gin 70cl	£25.35
28426	Greenall's Gin Orig 1.5I	£21.60
24067	Hayman's Small Gin 20cl	£13.51
22178	Jawbox SB Gin 70cl	£18.90
16134	King of Soho Gin 70cl	£20.90
18217	Silent Pool Gin 70cl	£26.92
	21294 22175 20925 20926 18044 21318 28426 24067 22178 16134	21294 Boe Scottish Gin 70cl  22175 Bombay English Estate Gin 70cl  20925 Burleigh's London Dry Gin 70cl  20926 Burleigh's Pink Gin 70cl  18044 Fifty Pounds Gin 70cl  21318 Four Pillars Spiced Negroni Gin 70cl  28426 Greenall's Gin Orig 1.5l  24067 Hayman's Small Gin 20cl  22178 Jawbox SB Gin 70cl  16134 King of Soho Gin 70cl

13	23469	Silverback Raspberry Gin 70cl	£20.36
14	19899	Sauza Silver Tequila 70cl	£10.00
15	23226	Hoxton Banana Rum 50cl	£21.32
16	19831	Pampero Especial Rum 70cl	£15.04
17	18208	Santa Teresa Claro Rum 70cl	£13.11
18	30390	Auchentoshan Three Wood Single Malt 70cl	£34.37
19	19143	Bunnahabhain 12YO Islay Single Malt 70cl	£29.85
20	30391	Laphroaig Quarter Cask Islay Single Malt 70cl	£31.53
21	22179	The Naked Grouse 70cl	£18.47
22	19148	Hudson Baby Bourbon 70cl	£28.69
23	24066	Jack Daniel's Rye 70cl	£19.53
24	20891	Bols Genever 70cl	£17.55
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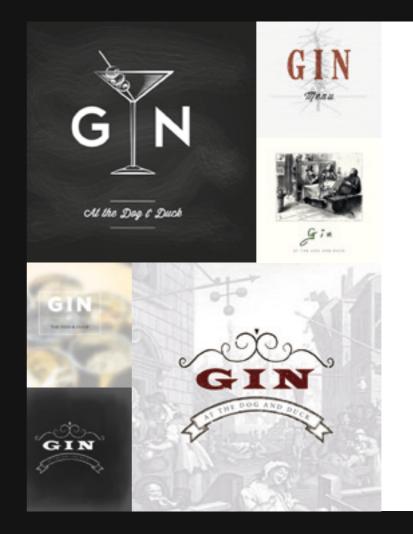
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	25	30125	Bols Blueberry Liqueur 50cl	£8.45
	26	30014	Bols Ginger 50cl	£9.10
	27	12401	Bols Natural Yogurt Liqueur 50cl	£6.90
	28	30012	Bols Peach Liqueur 50cl	£9.10
	29	30013	Bols Pink Grapefruit Liqueur 50cl	£8.27
	30	15669	Chartreuse Green Liqueur 70cl	£26.35
	31	30449	Cherry Heering 70cl	£14.42
	32	18286	Giffard Cassis Noir de Bourgogne 70cl	£8.00
	33	30464	ImaGINaria Parma Violet Liqueur 50cl	£11.35
	34	24041	Lillet Blanc 75cl	£12.09
	35	24042	Lillet Rosé 75cl	£12.09
	36	21327	Maraba Coffee Liqueur 70cl	£19.36

37	15597	Red Square Sloe Vodka 70cl	£7.82
38	20165	Sipsmith London Cup 70cl	£13.66
39	18199	Smirnoff Red tray of 12 x 50ml	£13.50
40	18204	Bells Extra Special tray of 12 x 50ml	£17.68
41	18205	Gordon's Gin tray of 12 x 50ml	£16.00
42	18201	Martell VS tray of 12 x 50ml	£25.10

\*10 deals per customer per week. While stocks last. Limited stock availability; When It's Gone, It's Gone!







## FREE GIN MENUS

Having a good gin menu in your venue is a critical tool to help maximise sales. Not only will a good gin menu showcase your range to your customer, but more importantly if used correctly it will help with upselling, incremental purchases and promote your most profitable listings.

FOR MORE INFORMATION PLEASE CONTACT YOUR LOCAL **SALES MANAGER** 









EXQUISITE MIXERS FROM

DISTILLED BOTANICALS

Terms and Conditions Apply: Promotional price available from 1st November to 31st December 2022

52 DEALS •

## THE MISTLETOE MULE

**INGREDIENTS** 

25ml Premium Spiced Rum
50ml Mulled Wine
Top up with London Essence
Spiced Ginger Beer

GARNISH Cinnamon Stick & Rosehip







SCAN THE QR CODE FOR MORE SERVE AND RECIPE INSPIRATION



for the facts drinkaware.co.uk

T's & C's: Deal runs from November 01st 2022 until December 31st 2022. Qualifying range includes Britvic Mixers 200ml NRB and Pepsi Reg/Diet/Max 200ml NRB. Free case is Britvic tonic or low cal tonic 200ml NRB x24. Promoter: Britvic Soft Drinks, Breakspear Park, Breakspear Way, Hemel Hempstead HP2 4TZ





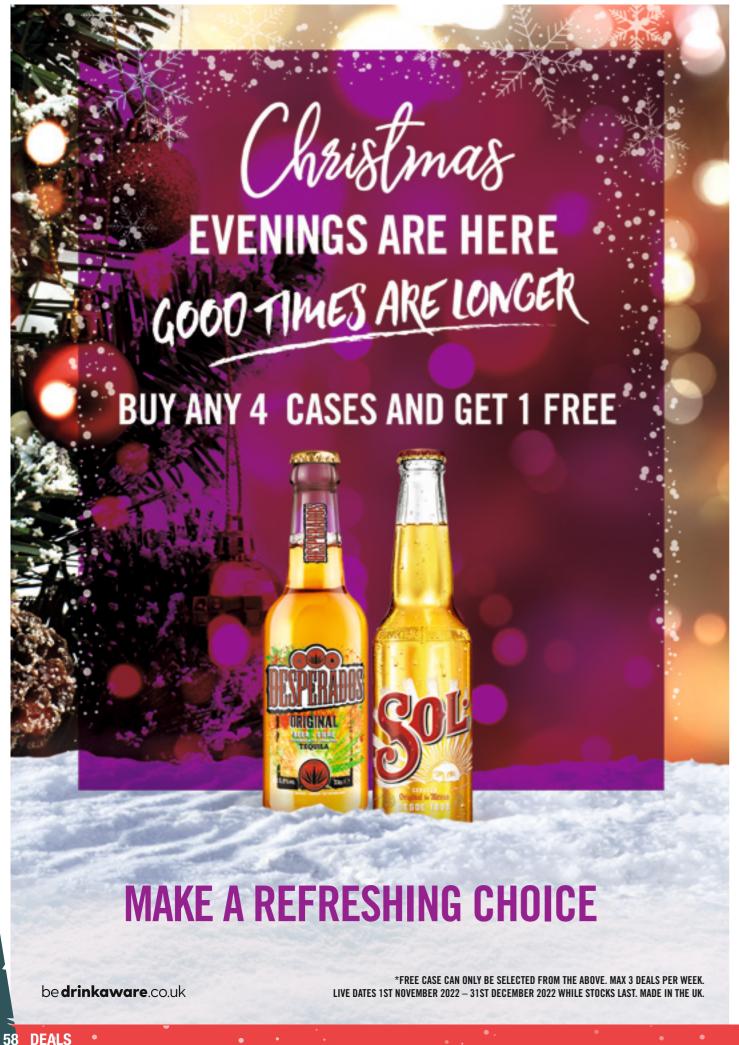
# BUYA CASES: o o o from the J20 range

TO RECEIVE A FREE CASE OF J20 Orange and passion fruit\*



FOR POS KITS, RECIPES AND MUCH MORE VISIT WWW.SENSATIONALDRINKS.COM















## **DEALS SUMMARY**

PAGE	PRODUCT	DEAL
10	CMBC Packaged Deal	Buy 3 cases and receive a complimentary case free
12	CMBC Cask Deal	Buy 4 firkins and receive a free firkin of Wainwright Amber
14	Bah Humbug Cask	£74.99 per firkin
15	Brewdolph	£69.99 per firkin
16	Brooklyn Pilsner	Install and receive £125 of POS plus a free case from AFB range
22	World Class Wines	Great prices - when it's gone it's gone!
26	Mountain Range	Buy 12 bottles, pay for 11
26	Mud House	Buy 5 bottles to get 1 bottle from the range free
28	Casillero del Diablo	£30 per case of 75cl bottles
28	Madam Sass	Buy 5 bottles to get 1 bottle from the range free
29	Mulled Wines	Harvest Fruits: £17.10 per case, Winter Warmer £22.26 per case
30	Tapas Wines	£25 per case of 75cl bottles
30	Vinivision	£28 per case of 75cl bottles
31	Bernard Remy Carte Blanche Champagne	£8 per 37.cl half bottle, £13 per 75cl bottle
32	Chablis Pierre de Prehy	£65 per case of 75cl bottles
32	Niki Tiki Sauvignon Blanc	£10 per 1.5L Magnum
32	Alta Vista Malbecs	£16 per 75cl bottle
33	Cloud Island	£30 per case of 75cl bottles
34	Boomerang Bay	Buy 5 bottles to get 1 bottle from the range free
34	Jack Rabbit	Buy 4 cases to 1 case free
35	Most Wanted	Cans: Buy 3 cases and get 1 free. Bottles: Buy 5 bottles and get 1 free
36	La Pepica	Buy 11 bottles get 1 free
36	150+1	Buy 11 bottles get 1 free
37	Canyon Road	£3.00 off when you buy any case (12 x 75cl bottles)
37	Alta Vista	Buy 11 bottles get 1 free
40	70cl Spirits Basket Deal	Buy 12 x 70cl (or equivalent) from the range on pages 43-47 to receive a free bottle from reward range
46	1.5L Spirits Basket Deal	Buy 6 x 1.5L to receive a bottle from reward range
48	Premium World Spirits	Great prices - when it's gone it's gone!
50	Corky's	Buy 4 bottles get 1 free
51	Finest Call	Buy 6 cases get 1 free
52	London Essence	£12.50 for any 24 x 200ml
53	Fever-Tree	Buy any 4 and receive a case of Mediterranean tonic water
54	Britvic Mixers	Buy 4 cases from the mixing range to receive a case of Britvic tonic/low cal tonic free
55	Britvic Range	Buy 4 cases from the Britvic range to receive a case of J2O free
56	J20	Buy 4 cases from the range to receive a free case of J2O Orange and Passionfruit
57	Fruit Shoot Merrylicious	£8.99 per case
58	Sol and Desporados	Buy any 4 cases and get 1 free
59	Old Mout	Buy any 4 cases and get 1 free
60	Kopparberg	£20.79 per case
60	Shake Baby Shake	Buy 4 cases, get 1 free
61	WKD	£21.99 per case
61	VK	£22.99 per case

## **TERMS & CONDITIONS**

THESE TERMS AND CONDITIONS APPLY TO ALL OFFERS DETAILED IN THIS ON TRADER DEALS DIRECTORY (DIRECTORY). THOSE OFFERS CANNOT BE USED IN CONJUNCTION WITH ANY OTHER OFFER OR DISCOUNT.

All products are supplied subject to our standard on trade terms and conditions of sale from time to time In force (a copy of the latest version of which Is available at www.carlsbergmarstons.co.uk/termsandconditions).

PRODUCTS 1 Unless stated otherwise, the offers apply only to orders placed with Carlsberg UK Limited (Carlsberg) for delivery between 31st October to 6th January (Deliveries). 2 Any offer may be cancelled by us without notice. Cancellation of any offer will not affect the validity of any order placed prior to the date of cancellation. All offers are subject to availability. 3 To take advantage of an offer you must: a) purchase and take delivery of the full qualifying quantity of the relevant products in a single transaction; failure to take delivery of all qualifying products may result in you becoming ineligible for the applicable free product, merchandise or any other non-stock reward (Free Product); b) quote any and all references, offer codes or other requirements specified in the Directory at the time the order is placed; and c) be a representative of a licensed premises in the UK. 4 By law, we cannot sell or supply alcohol to anyone who is not aged 18 or over. By placing an order, you confirm that you are 18 or over and agree to be bound by these terms and conditions.

FREE PRODUCTS 5 For the purpose of calculating volumes, unless otherwise stated, packaged 75cl wine: 1 case = 9L equivalent (note that 12 x 75cl bottles = 1 case); packaged single serve wine: 1 case = 24 bottles apart from Paternina where it = 25 bottles per case; boxed wine: 1 x 10L BIB = 10L of wine, 1 x 3L BIB = 3L of wine; soft drinks, flavoured alcoholic beverages, packaged beer and packaged cider: 1 case = 1 physical case; draught cider: 50L = 1 keg; spirits: 1 case = 6 x 1.5L or 12 x 70cl. 6 All offers on multiple cases purchased must be for complete unmixed cases, excluding offers on selected wines and spirits. 7 Unless stated otherwise, please allow up to 28 days from the end of the Promotional Period for delivery of your Free Product however we cannot guarantee this delivery time and we will not be liable for the acts or omissions of third parties. 8 All Free Products are subject to availability. Any images used within this Directory are for illustration purposes only and Free Products may differ in design or appearance. We reserve the right to supply a substitute Free Product of a similar value should the specified Free Product become unavailable. 9 Free Products are not redeemable for cash or credit. 10 We reserve the right, where we consider there to have been any breach of these terms and conditions or any fraud or dishonesty, to refuse any order or seek full reimbursement for any Free Product supplied to you. 11 We accept no responsibility for any tax liability caused/incurred as a result of the supply of any Free Product or promotional offer.

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